

**Request for proposal on national competitive bid  
For the engagement of distribution partners**

**Floating Date: As of *December 10, 2017***

**Closing Date: *January 04, 2018***

**RFP-ET/10/2017**

**Requirements**

1. Ethio telecom intends to sign a frame agreement contract for one year with possible extension up to three years with the finally awarded bidder/bidders. Hence, we are pleased to invite all interested and eligible bidders by this National competitive Bid (NCB) for **ENGAGEMENT OF DISTRIBUTION PARTENRS with RFP NO. ET/10/2017** the Tender remains floating from ***December 10 to January 04, 2018.***

Bid Documents can be obtained from ethio telecom's Head Office, **Room No. 302** during Office hours (Monday to Friday) upon payment of a non-refundable fee of Birr **100.00 (Birr One Hundred only)**.

2. Interested bidders are expected to fulfill the Requirements stated here below.
  - a. Bid Security;
  - b. Availability of Letter of Authorization to sign the bid offers;
  - c. Bidders should have a valid and renewed trade license for the year
  - d. Bidders shall have 300,000.00 birr capital (renewed in One trade license).
  - e. Bidders Shall have VAT registration certificate
  - f. Anti-bribery pledge form
  - g. Other requirements of the bidding document
3. All Bids must be accompanied by a bid security in the amount of Birr **100,000.00 (Birr One Hundred only) for.**
  - 3.1 The bid bond shall be furnished in one of the following forms: -
    - a) Cash
    - b) Certified Cheque /CPO issued by a recognized domestic bank or
    - c) Bond issued by and/or confirmed through a recognized/reputable domestic bank.
  - 3.2 If the bidder wants to pay cash as stated under 3.1(a) above, the cash has to be deposited to ethio telecom cashier before or on the closing date of the proposal and the bidder has to submit the receipt with the envelope.
  - 3.3 The Bank that issues the bond as per 3.1 (b) here above shall unequivocally guarantee to pay the purchaser immediately upon the first written demand of payment. The Purchaser's written demand of payment shall not be subject to any condition whatsoever.

3.4 The bond issuing bank shall clearly incorporate the content stated under Clause here above on the issued bond.

3.5 Sealed bids marked as: “Tender for Supply of, **ENGAGEMENT OF DISTRIBUTION PARTENRS**” and be addressed to:

**Ethio telecom  
Sourcing and Facilities Division  
Churchill Road  
Head Quarter 3<sup>rd</sup> floor, Room No.302,  
P. O. Box 1047, Addis Ababa, Ethiopia.**

Bid proposal will be received at the **Churchill Road, Head Quarter 2<sup>nd</sup> floor, Room No.211, all ethio telecom regional main offices before or on *January 04, 2018* until 5:00 P.M.** Bids received after the closing time will be automatically rejected and shall be returned unopened to the bidder.

4. Bids received in time and fulfilling the other formalities shall be opened in the presence of interested bidders or their legal representatives at **10:00 A.M on January 11, 2018 at Churchill Road, Head Quarter 3<sup>rd</sup> floor, Room No.302.**
5. Ethio telecom reserves the right to reject all or parts of this bid.
6. Partial bid is allowed.
7. Partial Award may be granted.
8. No one is allowed to duplicate or transfer the bidding document that she/he acquired to participate under this invitation. Legally authorized agents shall collect the bidding documents for each principal they are representing.
9. Bidders are seriously advised to read and comply with the instructions provided in this bidding document.

