

INVITATION FOR EXPRESSION OF INTEREST (EOI)

For the Design, Build and Launch of Ethiopia's Communications Satellite

Floating Date: As of November 27, 2017

Closing Date: December 27, 2017

1. Ethio telecom is a sole telecom operator in Ethiopia with tremendous growth in the past years both in customer base (on average 37% growth on yearly basis) and revenue.
2. Ethio-telecom, vested on the responsibility of realizing the Ethiopian Government's Growth and Transformation Plan II (GTP-II) 2008 (2015/16) – 2012 (2020/21) for telecommunication sub-sector development, is required to realize the set forth goals.
3. The premises and the guiding principles in order to initiate the TEP-II telecom expansion program is the proper implementation of GTP-II.
4. This communication Satellite Launch program is one of the requirements the company needed to achieve the growth in telecommunications and augment the work with clear expectations supported by proper marketing and technical requirements.
5. The Expression of Interest (EOI) will globally elaborate the general assumptions and solicits vendors/builders participation.
6. Ethio telecom seeks Expression of Interest (EOI) on a sealed basis from international potential satellite and TT&C builders: For planning, designing, engineering, building, launching and supply and testing of ground station equipment and integration of same to the Ethio Telecom network. Assumes full capacity building of local staffs at all levels ranging from design up to launch of the Satellite and TT&C operation (alias design, build to launch) with possible financing scheme.
7. This EOI solicits a formal and written response from qualified builders/suppliers for implementation of the project.
8. Interested suppliers shall register and collect the official EOI document from: **Ethio Telecom Headquarter, Sourcing and Facility Division, 2nd Floor Room Number 201** starting from **November 27, 2017**.
9. The closing date for submission of EOI shall be **on December 27, 2017 up to 5:00PM** /before COB. The official opening of the EOI will be **on December 28, 2017 at 10:00 AM, ethio telecom, Head Quarter 2nd Floor, Room No.213**.